

Message Text

UNCLASSIFIED

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64

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 111312

R 291030Z MAR 75
FM USINT BAGHDAD
TO USDOC WASHDC
INFO SECSTATE WASHDC 1828
AMEMBASSY BEIRUT

UNCLAS BAGHDAD 348

E.O. 11652: N/A
TAGS: BEXP, IZ
SUBJECT: BUILDING MATERIALS AND CONSTRUCTION EQUIPMENT SHOW AND SELL

REF: STATE 053212

1. COMPANY BROCHURES MENTIONED REFTEL NOT YET RECEIVED
BAGHDAD.

2. MISSION MEMBERS WISHING VISIT BAGHDAD MUST DO SO AS
INDIVIDUALS NOT AS USG-SPONSORED.

3. WELL-KNOWN PRIVATE SECTOR FIRM HAKIM'S BROTHERS
COMPANY, P.O. BOX 2089 (CABLE ADDRESS: YOYO BAGHDAD) HAS
OFFERED ASSIST USINT SERVE AS FOCAL POINT FOR MISSION
MEMBERS COMING TO BAGHDAD. WOULD HELP US ARRANGE LODGINGS
AND APPOINTMENTS. COMPANY WOULD CHARGE NOTHING
FOR THIS SERVICE BUT WOULD USE OPPORTUNITY TO INTRODUCE SELF
AND ITS SERVICES TO US FIRMS IN HOPES OF FUTURE BUSINESS.
FYI FIRM'S SENIOR PARTNER ELIAS THOMAS GEORGE WAS
VERY HELPFUL TO RAILROAD MISSION MEMBER JAMES M. WOODS
DURING LATTER'S RECENT VISIT (BAGHDAD 297).

4. PRODUCTS OF ALL FIRMS LISTED REFTEL ARE IN GREAT
DEMAND IN IRAQ. ANY MISSION MEMBER WILLING SPEND THREE
FULL WORKING DAYS HERE UNLIKELY BE DISAPPOINTED.
RECOMMEND, HOWEVER, ON BASIS OF RAILROAD MISSION'S
EXPERIENCE, USDOC MAKE MAXIMUM EFFORT PERSUADE
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IRAQI INTERESTS SECTION WASHINGTON ISSUE VISAS PRIOR TO

GROUP'S DEPARTURE FROM US.

5. CONTINUE KEEP USINT BRIEFED ON WHO VISITING BAGHDAD
WHEN, AND WHETHER THEY HAVE ANY OBJECTIONS WORKING THROUGH
HAKIM'S BROTHERS.
LOWRIE

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
Disposition History: n/a
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